# BSR&Co. LLP

Chartered Accountants

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# **Independent Auditors' Report**

# To the Members of Polycab India Limited

(formerly known as "Polycab Wires Limited")

### Report on the audit of the Consolidated Annual Financial Results

### **Opinion**

We have audited the accompanying consolidated annual financial results of Polycab India Limited (hereinafter referred to as the "Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group") and its joint ventures for the year ended 31 March 2020, attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of other auditors on separate audited financial results of the subsidiaries and joint ventures, the aforesaid consolidated annual financial results:

a. include the annual financial results of the following entities

Sr. No.	Name of the Company	Relationship	
1	Dowells Cable Accessories Private Limited	Subsidiary Company	
2	Polycab Wires Italy SRL	Subsidiary Company	
3	Tirupati Reels Private Limited	Subsidiary Company	
4	Polycab USA LLC	Subsidiary Company	
5	Polycab Electricals & Electronics Private Limited	Subsidiary Company	
6	Techno Electromech Private Limited	Joint Venture Company	
7	Ryker Base Private Limited	Joint Venture Company	

- b. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- c. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of consolidated net profit and other comprehensive income and other financial information of the Group for the year ended 31 March 2020.

# Polycab India Limited

(formerly known as "Polycab Wires Limited")

### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results* section of our report. We are independent of the Group and its joint ventures in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us along with the consideration of audit reports of the other auditors referred to in sub paragraph (a) of the "Other Matters" paragraph below, is sufficient and appropriate to provide a basis for our opinion on the consolidated annual financial results.

# Management's and Board of Directors' Responsibilities for the Consolidated Annual Financial Results

These consolidated annual financial results have been prepared on the basis of the consolidated annual financial statements.

The Holding Company's Management and the Board of Directors are responsible for the preparation and presentation of these consolidated annual financial results that give a true and fair view of the consolidated net profit and other comprehensive income and other financial information of the Group including its joint ventures in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Management and Board of Directors of the companies included in the Group and of its joint ventures are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of each company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated annual financial results by the Management and the Directors of the Holding Company, as aforesaid.

In preparing the consolidated annual financial results, the Management and the respective Board of Directors of the companies included in the Group and of its joint ventures are responsible for assessing the ability of each company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its joint ventures is responsible for overseeing the financial reporting process of each company.

# Polycab India Limited

(formerly known as "Polycab Wires Limited")

### Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results

Our objectives are to obtain reasonable assurance about whether the consolidated annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated annual financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of consolidated financial statements on whether the company has adequate internal financial controls with reference to consolidated financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the consolidated annual financial results made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its joint ventures to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated annual financial results, including the disclosures, and whether the consolidated annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results of the entities within the Group and its joint ventures to express an opinion on the consolidated annual financial results. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the consolidated financial results of which we are the independent auditors. For the other entities included in the consolidated annual financial results, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion. Our responsibilities in this regard are further described in para (a) of the section titled "Other Matters" in this audit report.

# Polycab India Limited

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### Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results (Continued)

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated annual financial results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular No. CIR/CFD/CMD1/44/209 issued by SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

### **Other Matters**

(a) The consolidated annual financial results include the audited financial results of three subsidiaries, whose financial statements reflect Group's share of total assets (before consolidation adjustments) of Rs. 823.67 millions as at 31 March 2020, Group's share of total revenue (before consolidation adjustments) of Rs. 1,281.46 millions and Group's share of total net profit after tax (before consolidation adjustments) of Rs. 126.16 millions and Group's share of net cash inflows of Rs. 8.05 millions for the year ended on that date, as considered in the consolidated annual financial results, which have been audited by their respective independent auditors. The consolidated annual financial results also include the Group's share of net loss after tax (before consolidation adjustments) of Rs. 71.47 millions for the year ended 31 March 2020, as considered in the consolidated annual financial results, in respect of two joint ventures, whose financial statements have been audited by their respective independent auditors. The independent auditors reports on financial statements of these entities have been furnished to us by the management and our opinion on the consolidated annual financial results, in so far as it relates to the amounts and disclosures included in respect of these entities, is based solely on the reports of such auditors and the procedures performed by us are as stated in paragraph above.

One subsidiary is located outside India whose financial statements and other financial information has been prepared in accordance with accounting principles (GAAPs') generally accepted in their Country and which has been audited by other auditor under generally accepted auditing standards applicable in their Country. The Company's management has converted the financial statements of the subsidiary outside India from accounting principles generally accepted in their Country to Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013. We have audited these conversion adjustments made by the Company's management. Our opinion in so far as it relates to such subsidiary located outside India is based on the report of other auditor under the aforementioned GAAP in the respective country and the aforesaid conversion adjustments prepared by the management of the Company and audited by us.

Our opinion on the consolidated annual financial results is not modified in respect of the above matters with respect to our reliance on the work done and the report of the other auditors.

(b) The consolidated annual financial results include the results for the quarter ended 31 March 2020 being the balancing figures between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us. Our opinion is not modified in respect of this matter.

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### Other Matters (Continued)

(c) The comparative financial information of the Company for the year ended 31 March 2019 and for the comparative quarter then ended, included in these consolidated financial results have been audited by the predecessor auditor. The report of the predecessor auditor on the comparative financial information dated 14 May 2019 expressed an unmodified opinion. Our opinion is not modified in respect of this matter.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

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**Bhavesh Dhupelia** 

Partner

Membership No: 042070 UDIN: 20042070AAAABP6251

Mumbai 30 May 2020



Registered office: E-554, Greater Kailash - II, New Delhi 110 048, India Corporate Office: Polycab House, 771, Mogul Lane, Mahim (West), Mumbai 400 016, India Phone no. 011-29228574, CIN: L31300DL1996PLC266483

Website: www.polycab.com; E-mail: shares@polycab.com

CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH 2020

			Quarter ended		Year ei	(₹ million) nded
Sr.		31 Mar 20	31 Dec 19	31 Mar 19	31 Mar 20	31 Mar 19
No.	Particulars	Audited (Refer note ix)	Unaudited	Audited (Refer note ix)	Audited	Audited
1)	Income					
	(a) Revenue from operations	21,293.81	25,073.07	24,636.43	88,299.55	79,855.52
	(b) Other income	464.57	3.46	216.95	927.92	637.80
	Total Income	21,758.38	25,076.53	24,853.38	89,227.47	80,493.32
2)	Expenses					
	(a) Cost of materials consumed	13,565.40	16,185.23	14,798.64	58,637.06	54,823.19
	(b) Purchases of traded goods	928.88	1,108.39	1,014.45	4,246.12	3,370.41
	(C) Changes in inventories of finished goods, traded goods and work-in-progress	(484.48)	147.12	1,920.17	(2,371.48)	(1,076.98)
	(d) Project bought outs and other cost	759.50	748.99	1,283.88	3,174.46	2,543.04
	(A) Total material cost (a to d)	14,769.30	18,189.73	19,017.14	63,686.16	59,659.66
	(e) Employee benefits expense	898.59	914.81	644.16	3,657.46	3,002.48
	(f) Finance cost	159.25	85.81	262.12	495.35	1,167.06
	(g) Depreciation and amortisation expense	421.80	406.77	343.07	1,608.87	1,414.45
	(h) Advertisement and sales promotion	185.07	376.08	356.16	1,086.78	965.61
	(i) Freight and forwarding expense	499.10	525.68	499.50	1,896.74	1,498.81
	(j) Other expenses	1,936.03	1,675.65	1,684.33	6,622.15	5,201.35
	(B) Total expenses other than material cost (e to j)	4,099.84	3,984.80	3,789.34	15,367.35	13,249.76
	Total expenses (A+B)	18,869.14	22,174.53	22,806.48	79,053.51	72,909.42
3)	Profit before tax (1-2)	2,889.24	2,902.00	2,046.90	10,173.96	7,583.90
4)	Share of loss of joint ventures (net of tax)	(57.81)	(2.29)	22.80	(74.08)	(23.26)
5)	Profit before tax (3+4)	2,831.43	2,899.71	2,069.70	10,099.88	7,560.64
6)	Income tax expenses (refer note vii)					
	(a) Current tax	541.80	736.46	1,016.91	2,480.05	2,951.12
	(b) Adjustment of tax relating to earlier periods	(26.07)	(6.49)	(73.55)	(34.05)	(73.55)
	(c) Deferred tax (credit)/charge	164.22	(44.28)	(275.37)	(2.30)	(319.99)
	Total tax expense	679.95	685.69	667.99	2,443.70	2,557.58
7)	Profit for the period (5-6)	2,151.48	2,214.02	1,401.71	7,656.18	5,003.06
•,	Attributable to:	2,131.40	2,214.02	1,401.71	7,030.18	3,003.00
	Equity shareholders of parent company	2,139.37	2,187.80	1,403.82	7,590.57	4,997.03
	Non controlling interests	12.11	26.22	(2.11)	65.61	6.03
8)	Other comprehensive income			(=:==/		
	Items that will not be reclassified to profit or loss	(33.63)	33.54	5.90	(50.94)	(6.75)
	Income tax related to items that will not be reclassified to profit or loss	8.50	(8.44)	(2.06)	12.86	2.36
	Items that will be reclassified to profit or loss	(169.14)	105.07	(0.09)	(168.35)	(0.51)
	Income tax relating to items that will be reclassified to Profit or Loss	42.54	(26.16)	-	42.54	-
	Total Other comprehensive income (net of tax)	(151.73)	104.01	3.75	(163.89)	(4.90)
9)	Total comprehensive income (net of tax) (7+8)	1,999.75	2,318.03	1,405.46	7,492.29	4,998.16
	Attributable to:					
	Equity shareholders of parent company	1,987.50	2,291.81	1,407.57	7,426.54	4,992.13
	Non controlling interests	12.25	26.22	(2.11)	65.75	6.03
10)	Paid up equity share capital (Face value of ₹ 10 each)	1,488.79	1,486.30	1,412.06	1,488.79	1,412.06
11)	Other equity				36,875.36	27,057.49
12)	Earnings per share (not annualised for quarters)					
	(a) Basic earnings per share (₹)	14.38	14.73	9.94	51.16	35.39
	(b) Diluted earnings per share (₹)	14.28	14.67	9.94	50.97	35.39



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### CONSOLIDATED SEGMENT INFORMATION FOR THE QUARTER AND YEAR ENDED 31 MARCH 2020

						(₹ million)
		21 May 20	Quarter ended	21 May 10	Year ei	
Sr. No.	Particulars	31 Mar 20 Audited (Refer note ix)	31 Dec 19 Unaudited	31 Mar 19 Audited (Refer note ix)	31 Mar 20 Audited	31 Mar 19 Audited
1)	Segment revenue					
	a) Wires and cables	18,605.42	21,696.39	21,216.03	75,898.39	70,643.08
	b) FMEG	1,832.68	2,166.01	1,953.39	8,355.78	6,432.94
	c) Other	1,591.51	1,510.11	2,183.70	5,964.93	4,637.40
	Total	22,029.61	25,372.51	25,353.12	90,219.10	81,713.42
	Less: Inter segment revenue	(361.84)	(397.78)	(584.18)	(1,440.68)	(1,348.00)
	Total Income (excluding finance income)	21,667.77	24,974.73	24,768.94	88,778.42	80,365.42
2)	Segment results					
	a) Wires and cables	2,827.10	2,583.22	2,079.48	9,308.86	8,350.62
	b) FMEG	1.13	13.96	14.27	168.28	74.51
	c) Others	165.11	338.49	130.83	903.06	197.93
	Total	2,993.34	2,935.67	2,224.58	10,380.20	8,623.06
	Less: Inter segment result	(35.46)	(49.66)	-	(159.94)	-
	Total	2,957.88	2,886.01	2,224.58	10,220.26	8,623.06
	Un-allocated items:					
	a) Financial income	90.61	101.80	84.44	449.05	127.90
	b) Finance costs	(159.25)	(85.81)	(262.12)	(495.35)	(1,167.06)
	Profit before share of profit/(loss) of joint ventures	2,889.24	2,902.00	2,046.90	10,173.96	7,583.90
	Share of profit/(loss) of joint ventures (net of tax)	(57.81)	(2.29)	22.80	(74.08)	(23.26)
	Profit before tax	2,831.43	2,899.71	2,069.70	10,099.88	7,560.64
3)	Segment Assets					
	a) Wires & Cables	43,265.39	37,877.78	41,044.74	43,265.39	41,044.74
	b) FMEG	5,379.76	5,165.17	4,993.78	5,379.76	4,993.78
	c) Others	6,287.45	6,551.20	6,689.52	6,287.45	6,689.52
	Total	54,932.60	49,594.15	52,728.04	54,932.60	52,728.04
	Un-allocated assets	4,428.57	8,055.24	3,261.06	4,428.57	3,261.06
	Investments in Joint Ventures	254.77	312.58	293.85	254.77	293.85
	Total assets	59,615.94	57,961.97	56,282.95	59,615.94	56,282.95
4)	Segment Liabilities					
	a) Wires & Cables	13,186.76	10,982.06	16,595.19	13,186.76	16,595.19
	b) FMEG	1,587.47	1,659.21	1,002.51	1,587.47	1,002.51
	c) Others	3,093.76	4,767.32	5,364.81	3,093.76	5,364.81
	Total	17,867.99	17,408.59	22,962.51	17,867.99	22,962.51
	Un-allocated liabilities and provisions	3,233.80	2,844.35	4,766.64	3,233.80	4,766.64
	Total liabilities	21,101.79	20,252.94	27,729.15	21,101.79	27,729.15



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CONSOLIDATED BALANCE SHEET AS AT 31 MARCH 2020

Particulars	As at 31 March 20 Audited	(₹ million) As at 31 March 19 Audited
ASSETS	ridaited	710.0110.0
Non-current assets		
Property, plant and equipment	13,865.45	12,720.86
Capital work-in-progress	2,411.78	1,929.97
Right of use assets	337.92	-
Intangible assets	16.76	34.98
Investment accounted for using the equity method	254.77	293.85
Financial assets (a) Trade receivables	1,660.47	1,351.27
(b) Loans	53.41	50.88
(c) Other financial assets	14.17	9.38
Non-current tax assets (net)	191.77	105.84
Deferred tax Assets (net)	10.13	105.04
Other non-current assets	300.13	544.09
Total Non-Current Assets	19,116.76	17,041.12
Current assets	19,110.70	17,041.12
Inventories (includes Goods in transit ₹ 3060.05 Million (31 March 2019 : ₹ 4540.01 Million)	19,249.54	19,957.85
Financial assets	20,210101	==,===
(a) Investments	400.00	-
(b) Trade receivables	14,336.43	13,343.16
(c) Cash and cash equivalents	1,721.62	1,790.59
(d) Bank balance other than cash and cash equivalents	1,091.45	1,375.90
(e) Loans	244.37	207.40
(f) Other financial assets	1,442.00	695.81
Other current assets	2,013.77	1,870.90
Total Current Assets	40,499.18	39,241.61
Non-current assets classified as held for sale	-	0.22
Total Assets	59,615.94	56,282.95
EQUITY AND LIABILITIES	30,120.01	
Equity (refer note ii)		
Equity Share Capital	1,488.79	1,412.06
Other Equity	36,875.36	27,057.49
Total Equity	38,364.15	28,469.55
Non-controlling interests	150.00	84.25
The second same and second sec	38,514.15	28,553.80
Liabilities	30,314.13	20,555.00
Non-current liabilities:		
Financial liabilities		
(a) Borrowings	106.55	889.25
(b) Other financial liabilities	301.84	003.23
Other non-current liabilities		257.0/
Provisions	171.24 256.32	257.04
Deferred tax liabilities (net)		162.42
	174.94	231.02
Total Non-Current liabilities  Current liabilities:	1,010.89	1,539.73
Financial liabilities		
(a) Borrowings	1,114.53	1,030.71
(b) Trade payables		
(i) Total outstanding dues of micro enterprises and small enterprises	230.00	158.41
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	13,306.83	15,043.41
(c) Other financial liabilities	1,324.38	1,775.49
Other current liabilities	2,685.74	6,300.78
Provisions	237.81	208.71
Current tax liabilities (net)	1,191.61	1,671.91
Total Current liabilities	20,090.90	26,189.42
Total Equity and liabilities	59,615.94	56,282.95



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CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2020

	(₹ m		
Particulars	Year ended	Year ended	
rarticulars	31 March 20 Audited	31 March 19 Audited	
A. CASH FLOWS FROM OPERATING ACTIVITIES	Addited	Addited	
Profit before tax	10,099.88	7,560.64	
Adjustments to reconcile profit before tax to net cash flows:			
Share of loss of joint ventures	74.08	23.26	
Depreciation and amortisation expense	1,608.87	1,414.45	
(Gain)/Loss on disposal of property, plant and equipment	13.08	(21.01	
(Gain)/Loss on termination of Lease	(1.42)	-	
Finance income	(269.97)	(127.90)	
(Gain)/loss on Redemption of investment	(179.07)	-	
Fair Valuation MTM of investment	(0.01)	-	
Finance Cost	495.35	1,167.06	
ESOP Compensation Expense	170.99	149.51	
Fair valuation of Financial assets	(383.98)	136.32	
Liabilities / provisions no longer required written back	(31.69)	(13.67)	
Impairment allowance for trade receivable considered doubtful	260.41	548.62	
Share issue expense		17.05	
Unrealised foreign exchange (gain)/loss	(244.01)	186.76	
Fair value of written put options	0.85	(6.10)	
Sundry advances written-off	66.36	24.95	
Operating profit before working capital changes	11,679.72	11,059.94	
Movements in working capital:	11,075.72	11,033.34	
Trade Receivables	(1,752.20)	(1,450.16)	
Inventories	708.31	(6,300.87	
Non-financial assets	(21.12)	337.20	
Financial assets (including Contract Assets)	(805.20)	(155.86)	
,	(1,199.97)	5,803.13	
Trade Payables  Non-financial liabilities (including Contract liabilities)	(3,700.84)	5,247.29	
Non-financial liabilities (including Contract liabilities)  Financial liabilities and provisions	549.88	(427.52)	
Cash generated from operations	5,458.58	14,113.15	
•	(3,012.23)		
Income tax paid (including TDS) (net of refunds)  Net cash flows from operating activities (A)	2,446.35	(1,813.59) <b>12,299.56</b>	
, ,		·	
Purchase of property, plant and equipment (including CWIP)	(2,900.98)	(2,834.53)	
Purchase of Intangible assets	(0.32)	(26.15)	
Proceeds from sale of property, plant and equipment	10.44	47.15	
Payments to acquire Mutual funds	(2,93,988.80)	-	
Proceeds from sale of Mutual funds	2,93,767.88	1.40	
Bank deposit placed	(2,183.16)	(1,957.23)	
Bank deposit matured	2,461.94	599.79	
Investment made in equity shares of joint ventures	(35.00)	-	
Loan (given to) / repaid by related parties	-	(23.97	
Loan (given to) / repaid by employees	2.15	(1.63	
Interest received	243.39	117.89	
Net cash flows from / (used in) investing activities (B)	(2,622.46)	(4,077.28)	
C. CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from Issue of Share Capital (including Securities Premium) against offer for sale	4,000.00	-	
Share issue expenses	(402.06)	(91.04)	
Net adjustment of IPO expenses between company and selling shareholders	(47.19)	-	
Proceeds from exercise of share under ESOP Scheme	110.27	-	
Repayment of lease liabilities	(133.77)	-	
Repayment of long term borrowings	(1,239.67)	(699.80)	
Proceeds / (Repayment) of short term borrowings	45.57	(4,950.77)	
Shares issued to minority	-	37.73	
Interest and other finance cost paid	(433.00)	(781.38	
Payment of dividends (including dividend distribution tax)	(1,793.01)	(28.75)	
Net cash flows from / (used in) financing activities (C)	107.14	(6,514.01)	
Net increase / (decrease) in cash and cash equivalents (A+B+C)	(68.97)	1,708.27	
Cash and cash equivalents at the beginning of the year	1,790.59	82.32	
Cash and cash equivalents at the year ended	1,721.62	1,790.59	



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Website: www.polycab.com; E-mail: shares@polycab.com

#### Notes:

- i) The above audited consolidated financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 30 May 2020. The statutory auditor have expressed an unmodified opinion.
- ii) The Group has completed initial public offering (IPO) including fresh issue of ₹ 4,000 million comprising of 73,88,058 equity shares of ₹ 10 each at an issue price ₹ 538 per share and 52,009 equity shares of ₹ 10 each at an issue price ₹ 485 per share under employee quota. The equity shares of The Group were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) w.e.f. 16 April 2019.
- iii) The proceeds from IPO was of ₹ 3,825.80 million (net of fresh issue related expenses (including GST)). Details of utilisation of IPO proceeds are as follows:

(₹ million)

	Objects of the	Utilised during	Unutilised
Particulars	issue as per	the year ended	amount as at
	prospectus	31 Mar 20	31 Mar 20
Scheduled repayment of all or a portion of certain borrowings	800.00	800.00	-
To fund incremental working capital requirements	2,400.00	2,400.00	-
General corporate purposes (net of issue expenses)	625.80	625.80	-
	3,825.80	3,825.80	-

- iv) The Group has allotted 2,33,468 shares of ₹ 10/- each to the option grantees upon exercise of options under The Group's Employee Stock Option Scheme 2018. As a result of such allotment, the paid-up equity share capital of the Group has increased from 14,86,45,905 equity share of ₹ 10/- each to 14,88,79,373 equity share of ₹ 10/- each.
- v) The Group has adopted Ind AS 116 "Leases" from 1 April 2019 and has replaced existing Ind AS related thereto. The Group has adopted the modified retrospective approach under the standard. Under this approach, the Group has taken cumulative adjustment to the retained earning as at 1 April 2019. Accordingly, comparatives for the year ended 31 March 2019 have not been retrospectively adjusted. On transition, the adoption of the new standard resulted in recognition of Right-of-Use asset (ROU) of ₹ 279.72 million and lease liability of ₹ 307.39 million. The cumulative effect of applying the standard resulted in ₹ 26.02 million being debited to retained earnings (net of deferred tax assets created of ₹ 8.51 million). The effect of this adoption is insignificant on the profit for the period and earnings per share.
- vi) The outbreak of Coronavirus (COVID-19) pandemic is causing disturbance and slowdown of economic activity throughout the world and is impacting operations of the businesses, by way of interruption in production, supply chain disruption, unavailability of personnel, closure of production facilities etc. On 24th March 2020, the Government of India ordered a nationwide lockdown initially for 21 days which further got extended from time to time till 31st May 2020 to prevent community spread of COVID-19 in India.
  - In accordance with orders issued by the central and state government authorities, the plants of the Group's were temporarily shut down in March 2020 and subsequent to the year-end, these plants have recommenced operations in compliance with the applicable guidelines. Due to implementation of lockdown in March 2020, the Group lost sizeable revenue. However, there is no material impact on the carrying value of the current assets. In evaluating the possible impact due to COVID-19, the Group has used internal and external sources of information available till date. Considering the nature of COVID-19, the Group will continue to closely monitor any material changes to future economic conditions.
- vii) The Group elected to exercise the option permitted under section 115BAA of the Income-tax Act, 1961 as per the amendment notified in the official Gazette. Accordingly, the Group has recognised Provision for Income Tax for the year ended 31 March 2020 and re-measured its Deferred Tax Assets or Liabilities basis the reduced tax rate prescribed in the said section. The impact of the said change recognised in the statement of Profit & Loss ₹ 71.06 million pertaining to earlier years is recognised during the year.
- viii) On 3 March 2020, the Board of Directors had declared an interim dividend of ₹ 7/- per equity share of ₹ 10/- each for the financial year 2019-20 resulted into cash outgo made of ₹ 1,256.37 million including Dividend Distribution Tax.
- ix) The figures of the quarter ended 31 March 2020 and 31 March 2019 are the balancing figures between the figures for the audited full financial year and published year to date unaudited figures up to the third quarter of the respective financial year.
- x) The figures for the corresponding previous period have been regrouped/reclassified wherever necessary, to make them comparable.

**Polycab India Limited** 

THAKURDAS JAISINGHANI

THAKURDAS JAISINGHAN Date: 2020.05.30 15:29:04

Inder T. Jaisinghani Chairman & Managing Director

# BSR&Co. LLP

Chartered Accountants

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 India Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

## **Independent Auditors' Report**

# To the Members of Polycab India Limited

(formerly known as "Polycab Wires Limited")

### Report on the audit of the Standalone Annual Financial Results

### **Opinion**

We have audited the accompanying standalone annual financial results of Polycab India Limited (hereinafter referred to as the "Company") for the year ended 31 March 2020, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone annual financial results:

- a. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- b. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of the net profit and other comprehensive income and other financial information for the year ended 31 March 2020.

### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the *Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results* section of our report. We are independent of the Company, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our opinion on the Standalone annual financial results.

# Polycab India Limited

(formerly known as "Polycab Wires Limited")

# Management's and Board of Directors' Responsibilities for the Standalone Annual Financial Results

These standalone annual financial results have been prepared on the basis of the standalone annual financial statements.

The Company's Management and the Board of Directors are responsible for the preparation and presentation of these standalone annual financial results that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone annual financial results, the Management and the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results

Our objectives are to obtain reasonable assurance about whether the standalone annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone annual financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of standalone financial statements on whether the company has adequate internal financial controls with reference to standalone financial statements in place and the operating effectiveness of such controls.

# Polycab India Limited

(formerly known as "Polycab Wires Limited")

### Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results (Continued)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the standalone financial results made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone annual financial results, including the disclosures, and whether the standalone annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

### **Other Matters**

- a) The standalone annual financial results include the results for the quarter ended 31 March 2020 being the balancing figures between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.
- b) The comparative financial information of the Company for the year ended 31 March 2019 and for the comparative quarter then ended included in these standalone annual financial results, have been audited by the predecessor auditor. The report of the predecessor auditor on the comparative financial information dated 14 May 2019 expressed an unmodified opinion. Our opinion is not modified in respect of this matter.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

BHAVESH H Digitally signed by BHAVESH H DHUPELIA Date: 2020.05.30 15:44:47 +05'30'

**Bhavesh Dhupelia** 

Partner
Membership No: 042070
UDIN: 20042070AAAABR1049



Registered office: E-554, Greater Kailash - II, New Delhi 110 048, India Corporate Office: Polycab House, 771, Mogul Lane, Mahim (West), Mumbai 400 016, India Phone no. 011-29228574, CIN: L31300DL1996PLC266483 Website: www.polycab.com; E-mail: shares@polycab.com

### STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH 2020

			Quarter endec	1	Year e	(₹ million) ended
Sr.		31 Mar 20 31 Dec 19		31 Mar 19	31 Mar 20	31 Mar 19
No.	Particulars	Audited (Refer note ix)	Unaudited	Audited (Refer note ix)	Audited	Audited
1)	Income					
	(a) Revenue from operations	21,237.80	25,034.74	24,500.32	88,069.14	79,401.22
	(b) Other income	466.93	5.77	217.65	934.57	639.53
	Total Income	21,704.73	25,040.51	24,717.97	89,003.71	80,040.75
2)	Expenses					
	(a) Cost of materials consumed	13,626.68	16,347.39	14,830.96	58,959.98	54,634.21
	(b) Purchases of traded goods	898.02	1,008.20	881.18	4,056.79	3,237.14
	(c) Changes in inventories of finished goods, traded goods and work-in-progress	(474.04)	154.72	1,922.21	(2,368.72)	(1,056.84)
	(d) Project bought outs and other cost	759.50	748.99	1,283.88	3,174.46	2,543.04
	(A) Total material cost (a to d)	14,810.16	18,259.30	18,918.23	63,822.51	59,357.55
	(e) Employee benefits expense	886.43	905.81	634.09	3,617.25	2,969.87
	(f) Finance cost	154.65	80.97	260.44	479.03	1,157.72
	(g) Depreciation and amortisation expense	417.40	402.16	339.25	1,590.85	1,400.71
	(h) Advertisement and sales promotion	185.02	375.96	355.28	1,086.42	964.53
	(i) Freight and forwarding expense	488.72	515.49	491.80	1,860.40	1,475.35
	(j) Other expenses	1,892.05	1,655.06	1,666.52	6,512.68	5,149.14
	(B) Total expenses other than material cost (e to j)	4,024.27	3,935.45	3,747.38	15,146.63	13,117.32
	Total expenses (A+B)	18,834.43	22,194.75	22,665.61	78,969.14	72,474.87
3)	Profit before tax (1-2)	2,870.30	2,845.76	2,052.36	10,034.57	7,565.88
4)	Income tax expenses (refer note vii)					
	(a) Current tax	536.01	727.76	1,018.11	2,449.49	2,947.07
	(b) Adjustment of tax relating to earlier periods	(26.20)	(6.49)	(73.55)	(34.18)	(73.55)
	(c) Deferred tax (credit)/charge	169.22	(37.12)	(275.99)	9.72	(322.03)
	Total tax expense	679.03	684.15	668.57	2,425.03	2,551.49
5)	Profit for the period (3-4)	2,191.27	2,161.61	1,383.79	7,609.54	5,014.39
6)	Other comprehensive income					
	Items that will not be reclassified to profit or loss	(34.00)	33.54	5.90	(51.31)	(6.75)
	Income tax related to items that will not be reclassified to profit or loss	8.56	(8.44)	(2.06)	12.92	2.36
	Items that will be reclassified to profit or loss	(169.03)	103.96	-	(169.03)	-
	Income tax relating to items that will be reclassified to Profit or Loss	42.54	(26.16)	-	42.54	-
	Total Other comprehensive income (net of tax)	(151.93)	102.90	3.84	(164.88)	(4.39)
7)	Total comprehensive income (net of tax) (5+6)	2,039.34	2,264.51	1,387.63	7,444.66	5,010.00
8)	Paid up equity share capital (Face value of ₹ 10 each)	1,488.79	1,488.30	1,412.06	1,488.79	1,412.06
9)	Other equity				36,914.10	27,077.38
10)	Earnings per share (not annualised for quarters)					0=
	(a) Basic earnings per share (₹)	14.73	14.55	9.80	51.28	35.51
	(b) Diluted earnings per share (₹)	14.63	14.50	9.80	51.10	35.51



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#### STANDALONE SEGMENT INFORMATION FOR THE QUARTER AND YEAR ENDED 31 MARCH 2020

				O		V	(₹ million)
٥			31 Mar 20	Quarter ended 31 Dec 19	31 Mar 19	Year 6	ended 31 Mar 19
Sr. No.		Particulars	Audited (Refer note ix)	Unaudited	Audited (Refer note ix)	Audited	Audited
1)	Seg	ment revenue					
	a)	Wires and cables	18,605.42	21,691.75	21,220.81	75,898.39	70,647.86
	b)	FMEG	1,832.68	2,166.01	1,953.39	8,355.78	6,432.94
	c)	Other	1,284.38	1,156.08	1,954.84	4,689.78	3,795.50
	Tota	al	21,722.48	25,013.84	25,129.04	88,943.95	80,876.30
	Less	s: Inter segment revenue	(108.94)	(76.29)	(495.14)	(389.58)	(964.29)
	Tota	al Income (excluding finance income)	21,613.54	24,937.55	24,633.90	88,554.37	79,912.01
2)	_	ment results					
	a)	Wires and cables	2,728.95	2,583.98	2,081.73	9,221.96	8,353.74
	b)	FMEG	1.13	13.96	14.27	168.28	74.51
	c)	Others	219.47	235.12	132.73	721.66	166.61
	Tota		2,949.55	2,833.06	2,228.73	10,111.90	8,594.86
		: Inter segment result	(15.79)	(9.29)		(47.64)	-
	Tota	al	2,933.76	2,823.77	2,228.73	10,064.26	8,594.86
	Un-	allocated items:					
	a)	Financial income	91.19	102.96	84.07	449.34	128.74
	b)	Finance costs	(154.65)	(80.97)	(260.44)	(479.03)	(1,157.72)
	Prof	fit before tax	2,870.30	2,845.76	2,052.36	10,034.57	7,565.88
3)	Seg	ment Assets					
	a)	Wires & Cables	43,417.11	38,120.88	41,288.37	43,417.11	41,288.37
	b)	FMEG	5,379.76	5,165.17	4,993.78	5,379.76	4,993.78
	c)	Others	5,594.72	5,860.65	5,984.02	5,594.72	5,984.02
	Tota	al	54,391.59	49,146.70	52,266.17	54,391.59	52,266.17
	Un-a	allocated assets	4,890.51	8,517.17	3,688.00	4,890.51	3,688.00
	Tota	al assets	59,282.10	57,663.87	55,954.17	59,282.10	55,954.17
4)	Seg	ment Liabilities					
	a)	Wires & Cables	13,277.14	10,916.32	16,682.52	13,277.14	16,682.52
	b)	FMEG	1,587.47	1,659.21	1,002.51	1,587.47	1,002.51
	c)	Others	2,781.31	4,417.21	5,013.06	2,781.31	5,013.06
	Tota		17,645.92	16,992.74	22,698.09	17,645.92	22,698.09
	Un-a	allocated liabilities and provisions	3,233.29	3,112.95	4,766.64	3,233.29	4,766.64
	_	al liabilities	20,879.21	20,105.69	27,464.73	20,879.21	27,464.73



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Website: www.polycab.com; E-mail: shares@polycab.com STANDALONE BALANCE SHEET AS AT 31 MARCH 2020

Particulars	As at 31 March 20 Audited	(₹ million As at 31 March 19 Audited
ASSETS	7 tudited	, idanod
Non-current assets		
Property, plant and equipment	13,599.01	12,515.09
Capital work-in-progress	2,409.71	1,858.6
Right of use assets	334.99	-
Intangible assets	16.76	34.9
Financial assets		
(a) Investment in Subsidiaries	83.29	83.2
(b) Investment in Joint Venture	378.65	343.6
(c) Trade receivables	1,660.47	1,351.2
(d) Loans	52.02	49.5
(e) Other financial assets	3.44	3.6
Non-current tax assets (net)	191.51	97.6
Other non-current assets	299.87	544.0
Total Non-Current Assets	19,029.72	16,881.9
Current assets		
Inventories (includes Goods in transit ₹ 3016.83 Million (31 March 2019 : ₹ 4543.72 Million)	19,063.20	19,804.3
Financial assets	400.00	
(a) Investments	400.00	-
(b) Trade receivables	14,394.00	13,415.9
(c) Cash and cash equivalents	1,700.43	1,777.4
(d) Bank balance other than cash and cash equivalents	1,070.15	1,375.8
(e) Loans	198.02	168.2
(f) Other financial assets	1,441.85	695.7
Other current assets	1,984.73	1,834.5
Total Current Assets	40,252.38	39,072.0
Non-current assets classified as held for sale	-	0.22
Total Assets	59,282.10	55,954.1
EQUITY AND LIABILITIES		
Equity (refer note ii)		
Equity Share Capital	1,488.79	1,412.0
Other Equity	36,914.10	27,077.3
Total Equity	38,402.89	28,489.4
Liabilities		
Non-current liabilities:		
Financial liabilities		
(a) Borrowings	29.93	785.8
(b) Other financial liabilities	298.89	-
Other non-current liabilities	171.24	257.0
Provisions	255.76	161.9
Deferred tax liabilities (net)	173.55	227.8
Total Non-Current liabilities	929.37	1,432.5
Current liabilities:		
Financial liabilities		
(a) Borrowings	1,114.53	1,023.4
(b) Trade payables		
(i) Total outstanding dues of micro enterprises and small enterprises	178.29	103.8
(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	13,268.82	14,995.1
(c) Other financial liabilities	1,283.95	1,736.0
Other current liabilities	2,682.24	6,294.9
Provisions	237.81	208.2
Current tax liabilities (net)	1,184.20	1,670.4
· ·		
Total Current liabilities	19,949.84	26,032.1



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STANDALONE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2020

	Year ended	(₹ million)  Year ended
Particulars	31 March 20	31 March 19
	Audited	Audited
A. CASH FLOWS FROM OPERATING ACTIVITIES	71001000	ridaitod
Profit before tax	10,034.57	7,565.88
Adjustments to reconcile profit before tax to net cash flows:	,	•
Depreciation and amortisation expense	1,590.85	1,400.71
(Gain)/Loss on disposal of property, plant and equipment	10.94	(21.06)
(Gain)/Loss on termination of Lease	(1.42)	-
Finance income	(270.26)	(128.74)
(Gain)/loss on Redemption of investment	(179.07)	-
Fair Valuation MTM of investment	(0.01)	-
Finance Cost	479.03	1,157.72
ESOP Compensation Expense	170.99	149.51
Fair valuation of Financial assets	(383.98)	136.32
Liabilities / provisions no longer required written back	(31.69)	(13.67)
Impairment allowance for trade receivable considered doubtful	260.30	548.50
Share issue expense	_	17.05
Unrealised foreign exchange (gain)/loss	(244.01)	186.75
Fair value of written put options	0.85	(6.10)
Sundry advances written-off	65.15	24.89
Operating profit before working capital changes	11,502.24	11,017.76
Movements in working capital:	11,502.24	11,017.70
Trade Receivables	(1.720.01)	/1 [10 [1]
Inventories	(1,736.91)	(1,518.51)
	741.11	(6,245.31)
Non-financial assets	(28.46)	351.63
Financial assets (including Contract Assets)	(804.10)	(157.47)
Trade Payables	(1,186.87)	5,313.30
Non-financial liabilities (including Contract liabilities)	(3,698.50)	5,294.58
Financial liabilities and provisions	549.23	(4.50)
Cash generated from operations	5,337.74	14,051.48
Income tax paid (including TDS) (net of refunds)	(2,995.42)	(1,811.91)
Net cash flows from operating activities (A)	2,342.32	12,239.57
B. CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment (including CWIP)	(2,885.97)	(2,735.29)
Purchase of Intangible assets	(0.32)	(26.15)
Proceeds from sale of property, plant and equipment	12.42	47.30
Payments to acquire Mutual funds	(2,93,988.80)	-
Proceeds from sale of Mutual funds	2,93,767.88	1.40
Bank deposit placed	(2,114.90)	(1,911.92)
Bank deposit matured	2,420.00	557.85
Investment made in equity shares of subsidiaries	-	(39.64)
Investment made in equity shares of joint ventures	(35.00)	-
Loan (given to) / repaid by related parties	6.87	29.46
Loan (given to) / repaid by employees	2.58	1.59
Interest received	243.80	118.73
Net cash flows from / (used in) investing activities (B)	(2,571.44)	(3,956.67)
C. CASH FLOWS FROM FINANCING ACTIVITIES		,
Proceeds from Issue of Share Capital (including Securities Premium) against offer for sale	4,000.00	-
Share issue expenses	(402.06)	(91.04)
Net adjustment of IPO expenses between company and selling shareholders	(47.19)	(32.04)
Proceeds from exercise of share under ESOP Scheme	110.27	_
Repayment of lease liabilities	(132.72)	
Repayment of long term borrowings	(1,220.18)	(740.08)
Proceeds / (Repayment) of short term borrowings		(4,939.56)
, , ,	52.81	
Interest and other finance cost paid	(415.81)	(773.53)
Payment of dividends (including dividend distribution tax)	(1,793.01)	(28.75)
Net cash flows from / (used in) financing activities (C)	152.11	(6,572.96)
Net increase / (decrease) in cash and cash equivalents (A+B+C)	(77.01)	1,709.94
Cash and cash equivalents at the beginning of the year	1,777.44	67.50
Cash and cash equivalents at the year ended	1,700.43	1,777.44



Registered office: E-554, Greater Kailash - II, New Delhi 110 048, India
Corporate Office: Polycab House, 771, Mogul Lane, Mahim (West), Mumbai 400 016, India
Phone no. 011-29228574, CIN: L31300DL1996PLC266483
Website: www.polycab.com; E-mail: shares@polycab.com

#### Notes:

- i) The above audited standalone financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 30 May 2020. The statutory auditor have expressed an unmodified opinion.
- ii) The Company has completed initial public offering (IPO) including fresh issue of ₹ 4,000 million comprising of 73,88,058 equity shares of ₹ 10 each at an issue price ₹ 538 per share and 52,009 equity shares of ₹ 10 each at an issue price ₹ 485 per share under employee quota. The equity shares of the Company were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) w.e.f. 16 April 2019.
- iii) The proceeds from IPO was of ₹ 3,825.80 million (net of fresh issue related expenses (including GST)). Details of utilisation of IPO proceeds are as follows:

(₹ million)

	Objects of the	Utilised during	Unutilised
Particulars	issue as per	the year ended	amount as at
	prospectus	31 Mar 20	31 Mar 20
Scheduled repayment of all or a portion of certain borrowings	800.00	800.00	-
To fund incremental working capital requirements	2,400.00	2,400.00	-
General corporate purposes (net of issue expenses)	625.80	625.80	-
	3,825.80	3,825.80	-

- iv) The Company has allotted 2,33,468 shares of ₹ 10/- each to the option grantees upon exercise of options under the Company's Employee Stock Option Scheme 2018. As a result of such allotment, the paid-up equity share capital of the Company has increased from 14,86,45,905 equity share of ₹ 10/- each to 14,88,79,373 equity share of ₹ 10/- each.
- v) The Company has adopted Ind AS 116 "Leases" from 1 April 2019 and has replaced existing Ind AS related thereto. The Company has adopted the modified retrospective approach under the standard. Under this approach, the Company has taken cumulative adjustment to the retained earning as at 1 April 2019. Accordingly, comparatives for the year ended 31 March 2019 have not been retrospectively adjusted. On transition, the adoption of the new standard resulted in recognition of Right-of-Use asset (ROU) of ₹ 276.06 million and lease liability of ₹ 303.01 million. The cumulative effect of applying the standard resulted in ₹ 25.29 million being debited to retained earnings (net of deferred tax assets created of ₹ 8.51 million). The effect of this adoption is insignificant on the profit for the period and earnings per share.
- vi) The outbreak of Coronavirus (COVID-19) pandemic is causing disturbance and slowdown of economic activity throughout the world and is impacting operations of the businesses, by way of interruption in production, supply chain disruption, unavailability of personnel, closure of production facilities etc. On 24th March 2020, the Government of India ordered a nationwide lockdown initially for 21 days which further got extended from time to time till 31st May 2020 to prevent community spread of COVID-19 in India.
  - In accordance with orders issued by the central and state government authorities, the plants of the Company were temporarily shut down in March 2020 and subsequent to the year-end, these plants have recommenced operations in compliance with the applicable guidelines. Due to implementation of lockdown in March 2020, the Company lost sizeable revenue. However, there is no material impact on the carrying value of the current assets. In evaluating the possible impact due to COVID-19, the Company has used internal and external sources of information available till date. Considering the nature of COVID-19, the Company will continue to closely monitor any material changes to future economic conditions.
- vii) The Company elected to exercise the option permitted under section 115BAA of the Income-tax Act, 1961 as per the amendment notified in the official Gazette. Accordingly, the Company has recognised Provision for Income Tax for the year ended 31 March 2020 and re-measured its Deferred Tax Assets or Liabilities basis the reduced tax rate prescribed in the said section. The impact of the said change recognised in the statement of Profit & Loss ₹71.06 million pertaining to earlier years is recognised during the year.
- viii) On 3 March 2020, the Board of Directors had declared an interim dividend of ₹ 7/- per equity share of ₹ 10/- each for the financial year 2019-20 resulted into cash outgo made of ₹ 1,256.37 million including Dividend Distribution Tax.
- ix) The figures of the quarter ended 31 March 2020 and 31 March 2019 are the balancing figures between the figures for the audited full financial year and published year to date unaudited figures up to the third quarter of the respective financial year.
- x) The figures for the corresponding previous period have been regrouped/reclassified wherever necessary, to make them comparable.

**Polycab India Limited** 

INDER
THAKURDAS
JAISINGHANI
JAISINGHANI
JAISINGHANI
JAISINGHANI

Inder T. Jaisinghani Chairman & Managing Director

Place: Mumbai Date: 30 May 2020